



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

June 30, 2013

Diamond Producers (\$50,000 & Above)

Ahlbum, Jon	The Ahlbum Group	\$50,455	14
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Platinum Producers (\$30,000 - \$50,000)

Lemar, Mike	Sunshine State Agency	\$31,060	11
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Gold Producers (\$10,000 - \$30,000)

Mednick, Scott E.	Professional Insurance Systems of Florida	\$16,670	9
Carran, John Steven		\$13,047	3
Concklin, Ron	Rosenberg-Concklin, Inc.	\$12,377	7

Silver Producers (\$5,000 - \$10,000)

Sheldon, Paul T.	Paul Sheldon Insurance & Benefits Planning	\$9,528	1
Wroblewski, Robert M.	SOS Insurance Group	\$8,864	5
Borowick, Jeffrey M.	Borowick Insurance Agency	\$8,547	1
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$8,461	3
Medical Insurance Services, Inc.		\$8,280	1
Malikyan, Hovannes	Malikyan Associates	\$7,800	1
Englert, Philip L.	Englert Insurance Agency	\$5,988	1
Sadler, Ian A.	Sadler Insurance Agency	\$5,892	1
Stamper, John W.	Choice Plus Benefits	\$5,892	2
Daley, Michael A.	Daley Insurance Agency	\$5,748	1
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$5,640	2
Clark, Otmar A. Jr.	Clark & Associates Life & Health	\$5,409	1
Hatton, Catherine E.	Long Island Insurance Solutions	\$5,372	5

Bronze Producers (\$2,500 - \$5,000)

Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$4,956	1
Hoeschel, Frank A.	Hoeschel Insurance Agency	\$3,936	1
Fisher, Erin B.	Fisher Insurance Agency	\$3,900	1
Klein, Herman	Klein Insurance Agency	\$3,900	1
Scoggins, Edith A.	Scoggins Insurance Agency	\$3,900	1
Krantz, Jerome	Krantz Insurance Agency	\$3,889	1
Ortez, Philip B. Jr.	Phil & Kathy Ortez Insurance Agency, Inc.	\$3,828	1
Heller, Mark	Heller Insurance Agency	\$3,576	1
Schroeder, Shawn T.	Jack Schroeder & Associates, Inc.	\$3,569	1
First Insurance Enterprises, Inc.		\$3,516	1
Cabrera, Ariel	Cabrera Insurance Agency	\$3,108	1
Katlin, Andrew	Katlin Insurance Agency	\$3,104	1
Boales, Keith C.	Boales Insurance Agency, Inc.	\$2,862	1
Berg, Gary I.	Berg Insurance Agency	\$2,844	1
Hoyek, Tony N.	Hoyek Insurance Agency	\$2,844	1
Costa, John J.	Agent Services of America	\$2,832	2
Harshman, Ronald C.	Harshman Insurance Agency	\$2,760	1
Werner, Mark E.	Werner Insurance Agency	\$2,736	1



Weekly Leader Board



Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

June 30, 2013

Diamond Producers (\$20,000 & Above)

Platinum Producers (\$15,000 - \$20,000)

Gold Producers (\$10,000 - \$15,000)

Ahlbum, Tim	\$12,085
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Silver Producers (\$5,000 - \$10,000)

Barta, Devin M.	\$9,590	Englert, Philip L.	\$5,988
Sheldon, Paul T.	\$9,528	Sadler, Ian A.	\$5,892
Carran, John Steven	\$9,295	Palmer, Casey V.	\$5,844
Borowick, Jeffrey M.	\$8,547	Daley, Michael A.	\$5,748
Wadsworth, Harry A. II	\$8,280	Travis, Ann V.	\$5,724
Holzman, Robert	\$7,800	Brown, Matthew	\$5,568
Malikyan, Hovannes	\$7,800	Lovelace, John C.	\$5,496
Martin, Jonathan	\$7,380	Clark, Otman A. Jr.	\$5,409
Stevens, Ray	\$6,576	Fowler, Toby R.	\$5,220
		Bushko, Heidi	\$5,004

Bronze Producers (\$2,500 - \$5,000)

Selinger, William S.	\$4,956	Sebest, James	\$3,276
Short, Nancy S.	\$3,936	Cabrera, Ariel	\$3,108
Slowik, John R.	\$3,924	Glickman, Abraham	\$3,104
Fisher, Erin B.	\$3,900	Rapini, Duane M.	\$3,024
Klein, Herman	\$3,900	Schrupp, Billy L.	\$2,904
Scoggins, Edith A.	\$3,900	Tantillo, Robert V.	\$2,904
Brassill, Michael J.	\$3,892	Boales, Keith C.	\$2,862
Kraus, Bernard	\$3,890	Rabinowitz, Arnold	\$2,848
Krantz, Jerome	\$3,889	Berg, Gary I.	\$2,844
Ortez, Philip B. Jr.	\$3,828	Hoyek, Pete N.	\$2,844
Edwards, Jackson IV	\$3,820	Jaffe, Joseph A.	\$2,844
Heller, Mark	\$3,576	Pockey, Bruce J.	\$2,844
Serr, Jennifer	\$3,569	Rothaus, Martha J.	\$2,844
Ahlbum, Jon	\$3,564	Harshman, Ronald C.	\$2,760
Strehlke, James A.	\$3,516	Delauter, Kenneth R. Jr.	\$2,736
Yabut, Ricardo A.	\$3,396	Werner, Mark E.	\$2,736
Gordon, Aaron	\$3,276	Barganier, Brian K.	\$2,592
		Bowen, Ronald E.	\$2,592